

Welcome to the Family



The Rains family has provided 'homes for businesses and organizations' for 15 years. With nine locations across London/St. Thomas and over 100 tenants, we stretch to be the best in listening, right sizing and caring for the facility needs of our tenants and their clients.

Our goal is long-lasting relationships with our tenants so that we can grow alongside of them through earning trust and exchanging great value.

With a people-first, buildings-second perspective, each member of our team strives to meet the unique needs of tenants by remaining actively accessible and engaged.

This is one reason we have such a high proportion of tenants on third and fourth long-term renewals. And, notwithstanding how technology enables some remote and mobile connectivity for businesses these days, every enterprise needs a place to call home.

Care-giving agencies, start-ups, IT firms, counselors, RMTs, doctors, accountants and lawyers are numbered among our tenant family. We think of the thousands served through them!

In a market where many view office space as merely a commodity, our company understands that one's office space experience is key to client experience and accelerating productivity.

We have a larger staff relative to other landlords, provide more parking access than do others and we seek to engage with tenants the way we like to be treated, to name just three features of our approach which our tenants appreciate.

Our vision is not for bricks and mortar, but to engage strategically with entrepreneurs, professionals, established businesses and organizations to wrap/adapt your facility needs around your vision for making a difference in your market! We each have a unique offering, a unique 'promise' or brand.

We welcome you to launch the next phase of your business or professional growth with us!

Warmly,

Mike, Julie and Ross Rains